



Marcus Stallings

Managing Director, M&A - Healthcare & Technology
C-Suite IMPACT Deal Makers

About Marcus

Marcus is a versatile corporate development and investment banking executive, specializing in mergers, acquisitions and joint ventures. He is broadly experienced in directing buy-side and sell-side campaigns, with an applied skill set in financial analysis, deal sourcing, deal execution and C-suite / Board collaboration. Marcus' industry expertise includes healthcare services and facilities, technology and manufacturing. Throughout his career, Marcus has provided M&A leadership services to multiple Fortune 500 companies, private enterprises and start-up ventures. To date, he has vetted over 200 potential M&A opportunities, resulting in the successful execution of 51 transactions valued at over \$1.6 billion.

Highlights

- As Vice President of Corporate Development with Fox Factory Holdings Corp. (Atlanta, GA), Marcus executed the largest acquisition in the Company's history. Fox acquired 100% of the stock of a private equity portfolio company – a transaction valued at \$341 million (2020).
- Obtained his MBA at Lipscomb University and a B.S. in Finance at the University of Tennessee.
- Obtained the designation as a Certified M&A Advisor from the Alliance of Merger & Acquisition Advisors in 2011.

Industry experience:

Healthcare, Real Estate, Information Technology and Manufacturing.

Specialties:

Corporate Development (M&A), Investment Banking (buy/sell advisory), Joint Ventures, Venture Capital, and Startup / Early Stage Advisory.

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 678 469 4153

 mstallings@csuiteimpact.com

 www.csuiteimpact.com